



PROCUREMENT CORE STRATEGY

Partnership is
the Basis for Excellence



Procurement as a strategic factor for success.

Our global procurement team

BOGE Rubber & Plastics is a global leading provider of vibration control technology and plastics solutions in the automotive industry. As a leader in technology and innovation across a range of product lines, we are a reliable and long-standing partner to international leaders in automotive manufacturing.

Procurement essentially contributes to an improved competitiveness. More than 50% of the revenue is represented by the cost of production material, which is significantly affected and under constant review by the procurement department. In addition, our procurement department supports suppliers and pushes innovation.

Our global procurement network is managed from our headquarters and is connected with the decentralized category management teams in the Asian, American and European hubs. Over 80 specialists manage an optimized supplier portfolio and ensure a steady supplier development.

Our Code of Conduct obligates us to adhere to certain rules when we engage with our customers – and that is what we expect from our suppliers as well.

Our Vision

Our procurement strategy is based on sustainable partnership and trust. We provide BOGE Rubber & Plastics with significant added value in order to satisfy the requirements of our customers at all times. To ensure that we continue to satisfy these requirements, we are ready – together with our high-performing suppliers – to drive change.

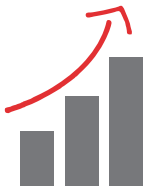
Our Mission

In line with our mission statement, our global procurement teams are early involved in order to identify the best suppliers in our global supplier network and to enhance their development. The development and implementation of global category strategies is supported by a cross-functional and global exchange of information. Our responsible employees ensure a transparent and competitive supplier selection and take supply capacity and continuous improvement into account.

Our Strategy

- We provide a global procurement organization with clear responsibilities which is constantly improving.
- We significantly contribute to BOGE Rubber & Plastics' success due to a consequent implementation of category strategies.
- We are early involved in the product development process at an early stage, in order to ensure that our suppliers are in a position to meet our requirements.
- We ensure that our suppliers – supported by an efficient internal communication structure – are placed in contact with the right person from the very beginning.
- We manage our procurement organization from a total cost perspective and work onsite with our global partners.
- We strive for excellence in all processes within our procurement function.

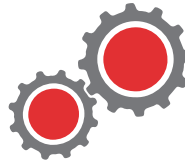
Innovative. Flexible. Entrepreneurial.



Profit



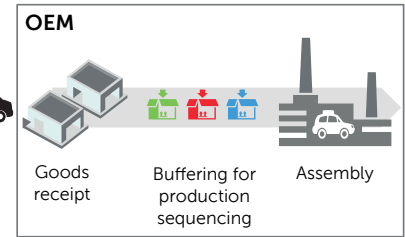
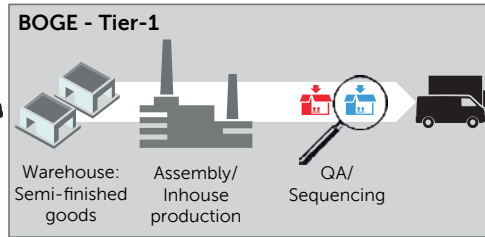
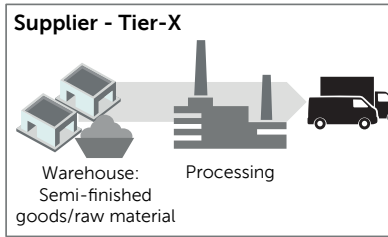
Time to Market



Excellence



Network



Supply Chain Management.

WHAT WE EXPECT FROM YOU:

When collaborating with suppliers, we expect that they take responsibility for their products and their entire supply chain. For a successful partnership, we expect suppliers to actively contribute to the product development process, to be highly innovative and jointly tap into new markets. Costs, capacity to innovate, supply quality and reliability all play a key role when selecting suppliers.

In detail, this implies:

Costs

- Competitive pricing
- Transparency across the entire supply chain
- Joint identification of cost driving factors with the goal to continuously strengthen the market position
- Continuous efficiency improvement

Quality

- Certified quality management according to IATF 16949:2016 – at least ISO 9001:2015 with acceptance of the additional requirements of the IATF 16949:2016
- Targetting zero defects and sustainable protection of the A-supplier status
- Responsibility for ensuring product quality and feasibility starting with the proposal phase
- Continuous improvement of the process and the product quality (CIP)
- Short response time and methodological application of analysis tools (5 W; Ishikawa etc.) for finding solutions in case of complaints

Capability for Innovation

- Ongoing refinement of processes and purchased parts in order to guarantee a final product that serves as benchmark
- Ability to integrate the development processes in the BOGE Rubber & Plastics Group
- Procurement as a sparring partner for development in order to support a process- and cost-optimized design

Supply Security

- Continuous supply capacity combined with efficiency
- High level of supply flexibility
- Data exchange using state-of-the-art communication technology (electronic supplier communication)

Quality. Transparency. Reliability.

Innovative. International. Experienced.

Top NVH and lightweight products for the automotive industry – that is what BOGE Rubber & Plastics stands for all over the world. As a long-standing partner of international OEMs, we develop innovative solutions for the markets of tomorrow.

BOGE Rubber & Plastics at a glance:

- Leading international player in the field of rubber-metal and plastics technology
- Established development partner of the global OEMs
- More than 80 years of experience in the automotive industry
- Innovations and complete solutions that set new standards in vibration control technology and lightweight construction
- Unrivalled dedication to service and customer support
- Global operation with eleven locations and around 4,000 employees on four continents